Senior Technical Sales Manager – Feed Additives (m/f/d)

Our client is a globally operating feed additive company. From the beginning they have positioned themselves as a system provider in animal nutrition and a manufacturer of innovative products. In research and development, the company focusses on the physiological needs of farm animals to achieve efficiency enhancements. The continuously growing business is accompanied by an expansion of the sales team. Interested? Send your application.

What you can expect:
• Responsibility for a European sales region
• Acquisition of new customers
• Visit and give advice to feed industry customers
• Evaluate and define sales strategies
• Elaborate new country-specific marketing approaches whenever necessary
• Actively implement marketing activities
• Provide technical support to distributors including training and motivation
• Conduct seminars and trainings
• Provide regular reporting on market developments and sales
• Attractive compensation package

What is required:
• Bachelor’s degree in Agronomy or Economics or comparable educational background
• At least 5 years of experience in the European compound feed or feed additive industry
• Existing network in the sales region
• Proven record of sales record success
• Thinking and acting independently
• MS Office literate and knowledge of CRM tools
• Co-thinker and implementer
• Fluent in English, additional European language skills desired
• Frequent international travelling

Reference No. 434190501

Interested? – Please call • Dr. Jochen Riebensahm • Tel. +49 7825 556 299 56
or send your application to • jochen.riebensahm@agriassociates.de
www.agriassociates.de